ATCL™
Aspiring Technologies Co. Ltd

COMPANY PROFILE · 2026

Building the digital foundation enterprises depend on.

Infrastructure · Software · AI · Cybersecurity

Integrated technology transformation for the Kingdom's financial institutions, enterprises and public-sector organizations.

RIYADH · JEDDAH · KINGDOM OF SAUDI ARABIA

CONFIDENTIAL · FOR AUTHORIZED RECIPIENTS

THE ATCL POSITION

Most organizations have technology suppliers. Fewer have a partner who can make it all work as one.

Modern organizations no longer need another vendor selling boxes and licenses. They need a partner who can connect **infrastructure, software, intelligence, and security** into one coherent operating foundation, and operate it with discipline.

ATCL helps enterprises and public-sector institutions across the Kingdom modernize critical environments, digitize the work that runs their organizations, adopt AI responsibly, and defend everything they build - under one accountable, enterprise-grade delivery model.

Four capabilities

Infra · SW · AI · Cyber, engineered to integrate, not collide.

One partner

A single line of accountability from assessment to operation.

Enterprise standard

Secure-by-design, documented, and built to be operated.

WHO WE ARE

A Saudi ICT transformation partner, built for the next decade of digital.

Aspiring Technologies Co. Ltd. (ATCL) is a Saudi-registered ICT solutions and services company founded in 2012, with over fourteen years of continuous delivery in the Kingdom. Headquartered in Riyadh with a branch in Jeddah, ATCL serves enterprise and government clients across critical sectors, modernizing infrastructure, building intelligent software, enabling practical AI, and strengthening cybersecurity through one integrated operating model.

2012	14+	2000+	04
FOUNDED	YEARS IN KSA	CLIENTS SERVED	DIVISIONS

WHAT WE DO

- Design, supply, deploy, migrate and operate enterprise infrastructure.
- Build secure, practical software and digitize core business workflows.
- Enable governed, business-ready AI adoption across the enterprise.
- Strengthen cybersecurity posture, governance, and data protection.
- Operate environments with SLA-bound managed services and support.

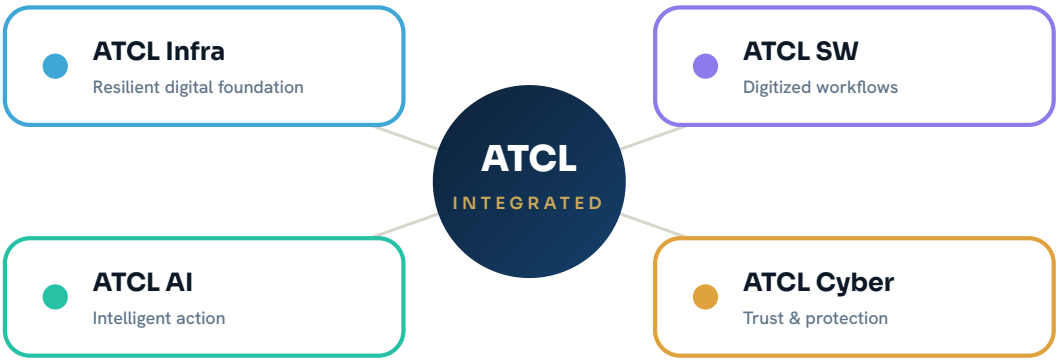
HOW WE DELIVER

- A single, accountable partner across infra, software, AI and security.
- Hybrid delivery: remote-first operations with onsite engagement.
- Vendor-backed L3 escalation under active partner agreements.
- Secure-by-design, documented, and built to be operated at scale.
- Aligned to the Kingdom's Vision 2030 digital and sovereignty agenda.

THE NEW ATCL MODEL

Four divisions. One integrated foundation.

ATCL is organized around four divisions that map directly to how modern enterprises actually transform. Each is strong on its own, and far stronger together. Infrastructure provides the resilient base; software digitizes the work; AI turns data and knowledge into action; and cybersecurity protects all of it.



Infra stabilizes & modernizes

The resilient base: data center, cloud, network, backup/DR and operations.

SW digitizes & automates

Manual processes become modern portals, apps, dashboards and integrations.

AI turns data into action

Practical, governed AI built on the company's own knowledge and controls.

Cyber protects everything

Systems, identities, data and operations, secured by design.

THE PROBLEMS WE HELP CUSTOMERS SOLVE

We start with the pressure you feel, not the product we sell.

Every engagement begins with a real business challenge. Here is how the most common ones map to ATCL's divisions and the outcomes they produce.

THE CHALLENGE	ATCL DIVISION	THE OUTCOME
Aging infrastructure and an unclear cloud direction	Infra	A modern, scalable, observable foundation, ready for what comes next
Manual processes and fragmented, disconnected systems	SW	Digitized workflows and connected data your teams can act on
Knowledge trapped in documents; slow service response	AI	Answers on demand and faster, higher-quality responses
No AI governance, and growing shadow-AI usage	AI	Safe, governed, auditable adoption, with data kept in your control
Cyber risk and rising regulatory / compliance pressure	Cyber	Reduced risk, stronger compliance posture, protected data
Poor visibility across a complex, multi-vendor environment	Infra Cyber	One accountable partner, clear visibility, and less sprawl to manage

WHY ATCL

Six reasons enterprises choose us, and stay.

Saudi-rooted, enterprise-grade

Built in the Kingdom and accountable in the Kingdom, aligned to Vision 2030 and the national digital agenda.

One integrated capability

Infrastructure, software, AI and cybersecurity under one roof, engineered to work together, not in silos.

A vendor ecosystem that backs delivery

Gold and authorized partnerships across leading platforms, with vendor-supported L3 escalation behind every solution.

A model that goes the distance

Design, implement, operate, improve. We stay accountable long after deployment, through managed services and lifecycle support.

Engineered to your context

Customer-specific architectures shaped around real operations and constraints, never a generic package forced to fit.

Secure-by-design, governance-aware

Security and governance are built into every phase of delivery, not bolted on after the fact.

> We don't position ourselves as the biggest. We position ourselves as the partner that still answers the phone in year three, and whose work is still running.

LEADERSHIP TEAM

The people accountable for your outcomes.



Abdullah AlOtaibi

OWNER & CEO

Sets ATCL's strategic direction and stewards its most important client and partner relationships. Under his leadership, ATCL has grown into a trusted enterprise technology partner across the Kingdom's government and private sectors, guided by long-term relationships and disciplined execution.

> *"We don't sell technology. We help organizations build the foundation their future depends on."*



Asim Mohammed

CHIEF OPERATING OFFICER

Leads delivery governance, execution discipline and customer success across every division, and drives ATCL's AI and innovation strategy. He translates complex requirements into solutions organizations can adopt with confidence, and is the architect of ATCL's integrated Infra-SW-AI-Cyber operating model.

> *"Execution is the strategy. Everything else is intention."*



Munawar Khan

CHIEF TECHNOLOGY OFFICER

Directs technical vision and solution quality across infrastructure, software and cybersecurity. He sets engineering standards, validates designs against real operating conditions, and leads ATCL's vendor and certification ecosystem, pairing deep technical command with pragmatic, operable architecture.

> *"Good architecture is invisible. It simply works, under pressure, at scale, over time."*

01 · DIVISION

ATCL Infra

The resilient digital foundation. ATCL Infra designs, supplies, deploys, migrates and supports enterprise infrastructure across data centers, cloud, hybrid cloud, networking, compute, storage, virtualization, backup, disaster recovery, end-user computing and managed operations.

Everything else ATCL builds (software, AI, security) stands on this. So we build it to stay standing.

CAPABILITIES

From the rack to the cloud: one resilient fabric.

Foundation

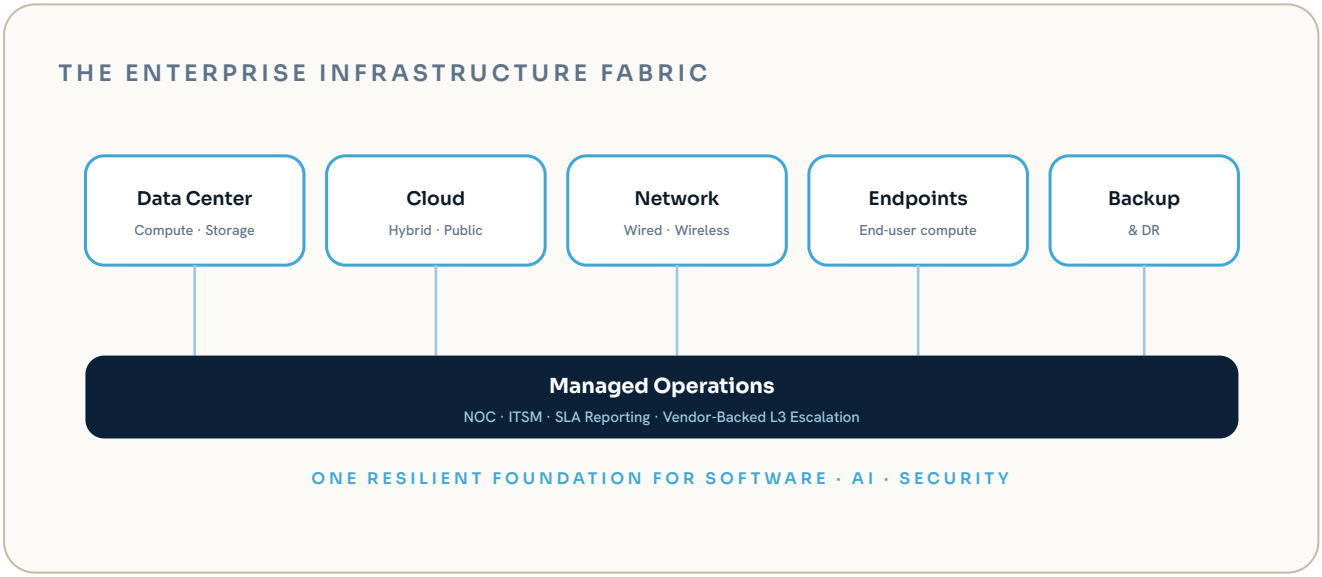
- Data center infrastructure
- Compute & server solutions
- Enterprise storage
- HCI / dHCI
- Virtualization

Connectivity & continuity

- Networking & wireless
- Cloud & hybrid cloud
- Backup & disaster recovery
- End-user computing

Services & operations

- Infrastructure assessment
- Deployment & migration
- Managed services · NOC · ITSM
- Lifecycle support
- Vendor-backed L3 escalation



CUSTOMER OUTCOMES

What changes when the foundation is right.

A modern infrastructure isn't measured in specifications. It's measured in fewer incidents, faster delivery, and the confidence to build on top of it.

More reliable operations, less downtime

Resilient architecture and proactive operations reduce incidents and protect business continuity.

Scale on demand

Compute, storage and cloud designed to grow with the business, without re-architecting every time.

Cleaner architecture, faster deployment

Standardized, validated designs shorten delivery cycles and simplify what your team has to operate.

Visibility & lifecycle clarity

Clear monitoring and refresh planning replace guesswork. You know the state of your estate.

THE STRATEGIC OUTCOME

A resilient digital foundation that is ready for everything that comes next (software modernization, practical AI, and a stronger security posture) without disrupting the operations running today.

02 · DIVISION

ATCL SW

Software that fits how you actually work. ATCL SW builds practical, secure and scalable solutions for organizations that need custom applications, digital workflows, portals, integrations, automation and modern user experiences.

We design systems around your operations, not the other way around.



CAPABILITIES

From manual effort to a digital platform.

Build

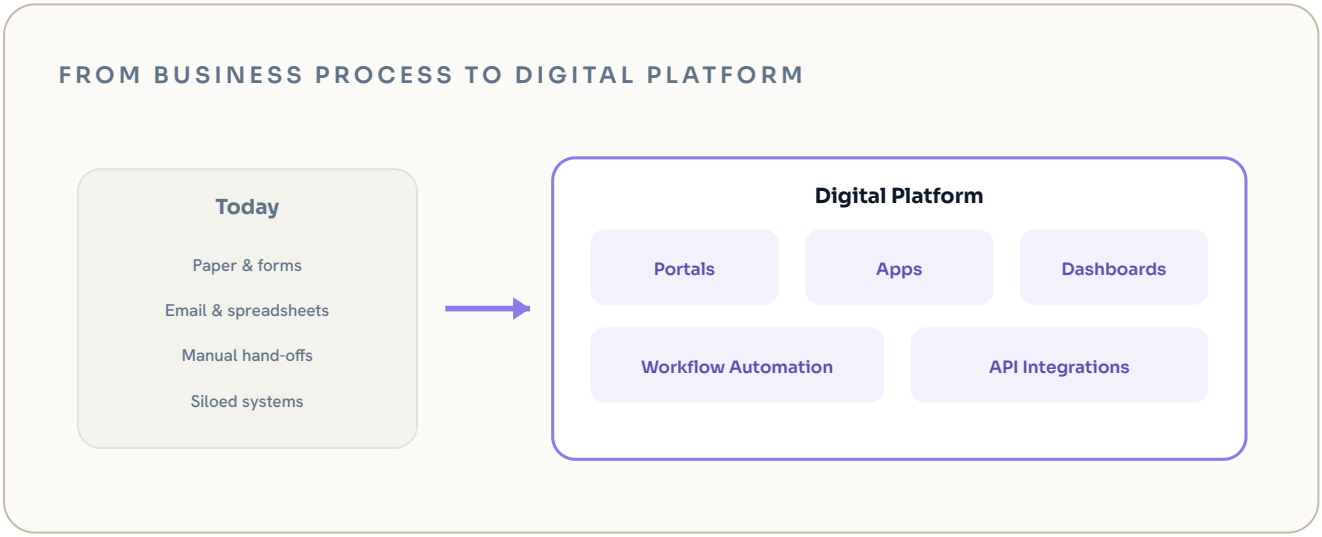
- Web applications & portals
- Backend & frontend development
- Mobile apps (iOS · Android)
- eCommerce platforms

Automate & integrate

- Workflow automation
- Business process digitization
- API & system integrations
- Custom dashboards

Design & evolve

- UI / UX design
- Database design
- Application modernization
- DevOps-ready delivery
- Managed application support



CUSTOMER OUTCOMES

Software people actually use, because it fits.

The value of software isn't in the code. It's in the manual work that disappears, the visibility teams gain, and the experiences customers feel.

Manual work becomes digital

Repetitive, paper-bound tasks are automated, freeing teams for higher-value work.

Legacy processes become modern workflows

Outdated steps are redesigned into clean, connected digital flows people trust.

Teams gain real visibility

Dashboards and connected data make the state of operations clear and actionable.

Smoother digital experiences

Customers and employees get interfaces that are responsive, accessible and intuitive.

THE STRATEGIC OUTCOME

Business teams get systems designed around their real operations, turning trapped data into accessible insight and slow processes into fast, governed digital workflows.

03 · DIVISION

ATCL AI

From AI curiosity to practical, governed, business-ready adoption. ATCL AI helps organizations identify real enterprise use cases, implement them responsibly, and integrate AI with their own data, workflows and security controls.

Production-grade, not proof-of-concept. Governed, not shadow AI. Adoption you can audit and trust.



AI SERVICES · END TO END

Sovereign, governed AI, from strategy to managed operations.

ATCL engineers, deploys, governs and operates enterprise AI on the customer's own infrastructure, with no cloud egress, no telemetry leakage and no foreign data processors, and with every deployment designed to support SAMA CSF, NCA ECC and PDPL alignment.

Strategy & discovery

- Use-case discovery, risk tiering & human-in-the-loop design
- Regulatory mapping: SAMA · NCA · PDPL
- Infrastructure & GPU capacity sizing
- Build-versus-buy assessment

Custom model engineering

- LoRA / QLoRA fine-tuning of open-weight models
- Arabic & bilingual specialization
- Golden-dataset evaluation & acceptance gates
- Versioned model lifecycle (MLflow)

Data, retrieval & knowledge

- RAG pipelines & enterprise knowledge bases
- PII-aware data preparation & vector search
- Document intelligence & OCR workflows
- Knowledge governance & access control

Applications & AI agents

- Assistants, copilots & agentic workflows
- API gateway integration with core systems
- Arabic-first chat & voice interfaces
- Intelligent process automation

Platform & operations

- On-premises deployment on NVIDIA GPU platforms
- Air-gapped engineering for restricted workloads
- MLOps & DevOps pipelines
- Managed AI operations under SLA

Governance & enablement

- AI policy & governance frameworks
- Audit-ready evidence packs (SAMA CSF · NCA ECC · PDPL)
- Continuous evaluation & drift monitoring
- AI training for leadership, teams, students, teachers and professors

HOW WE ENGAGE

Structured discovery → scoped pilot with explicit acceptance tests → production rollout → managed operations and continuous improvement. Every stage has defined outputs, and every deployment hands over an audit-ready evidence pack.

INDUSTRY PACKS · BANKING FIRST

Banking: SAMA-aligned compliance and regulatory-filing agents, AML / KYC document workflows, contract and clause review tuned to financial-services terminology, and a SAMA CSF control-mapping accelerator. Further packs for government, healthcare, education and shared services.

ATCL PRIVATE AI · MADE IN SAUDI

Your AI should live where your data lives.
Inside the Kingdom. Inside your walls.

A Saudi-developed, packaged private AI solution: on-premises platform, board-ready AI policy, regulator-ready evidence package, and a trained workforce, delivered on certified hardware you choose, in a data center you control. Every public AI prompt is a cross-border data transfer; ATCL Private AI removes that exposure by design.

0 bytes
DATA LEAVING YOUR ENVIRONMENT

100%
PROCESSING INSIDE SAUDI ARABIA

Made in Saudi
DEVELOPED, PACKAGED & SUPPORTED IN-KINGDOM

BUILT FOR SAMA-REGULATED INSTITUTIONS

Architecture, controls and audit evidence mapped to the SAMA Cyber Security Framework, NCA ECC, PDPL, NDMO standards and the SDAIA AI Ethics Principles, ready for your auditors and your regulator.

THE PLATFORM, INSIDE YOUR PERIMETER

Chat & knowledge assistant · research workspace · API gateway for your applications · open-weight LLM, embedding and vision models on your NVIDIA GPUs · SSO, RBAC & MFA with your directory · immutable audit logs · metering and budgets.

SOVEREIGNTY GUARANTEES

- Deployed inside the Kingdom, inside your perimeter, with an air-gapped option for restricted workloads
- Zero data egress and zero telemetry: prompts, documents, embeddings and model weights never leave
- No foreign-hosted AI API anywhere in the path
- Enterprise identity end to end: access ends the day employment ends
- Every interaction on the record: immutable logs, retained to your policy, exportable to your SIEM

A platform and a program: AI Policy as a Service · Compliance Evidence Service · AI Training Programs

Engagement path: Discovery workshop → Architecture & sizing → Demonstration → Production & managed support

04 · DIVISION

ATCL Cyber

Protecting systems, identities, data and operations. ATCL Cyber strengthens organizations through cybersecurity strategy, architecture, governance, compliance, data protection, access control and partner-led security monitoring.

Security aligned to how the business actually runs, not security that gets in its way.



SERVICES

Four layers of resilience, one coherent posture.

Govern

- Security strategy & GRC
- ISO 27001 readiness · CSRA
- Maturity assessment
- Policies & procedures
- Cyber metrics & dashboards

Protect

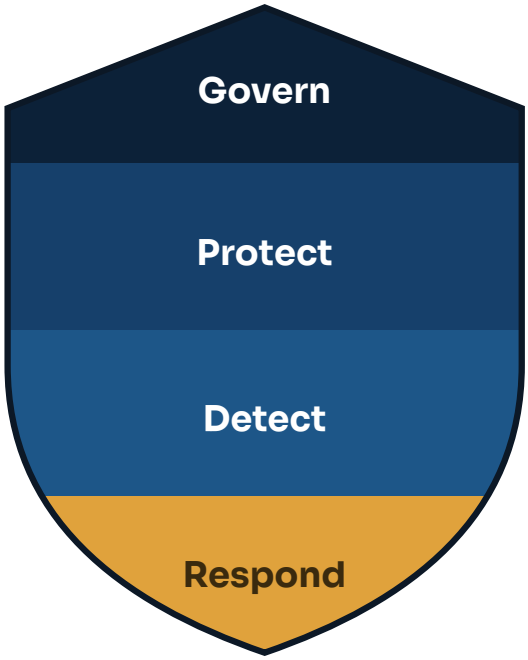
- Security architecture
- IAM & PAM
- Data protection & discovery
- Email security · DLP
- Endpoint · cloud · network
- Ransomware protection

Detect

- Threat management
- Monitoring via partner SOC
- Risk assessment

Respond

- Incident response planning
- Recovery alignment
- Lessons-learned & hardening



Security monitoring and SOC services are delivered through established vendor and partner channels, with ATCL leading architecture, governance, coordination and response planning.

CUSTOMER OUTCOMES

Risk you can see, measure, and reduce.

Good security is quiet. It shows up as fewer surprises, cleaner audits, and the confidence to operate and innovate without fear.

Reduced risk & stronger compliance

Posture aligned to recognized standards and regulatory expectations across the Kingdom.

Sensitive data protected

Data discovered, classified and defended, with controls mapped to where it lives and moves.

Access under control

Identity and privileged access governed, monitored and minimized to what's actually needed.

Ready for ransomware & incidents

Threat visibility, response plans and recovery alignment in place before they're needed.

THE STRATEGIC OUTCOME

Security that is aligned to business operations, protecting systems, identities, data and continuity while enabling the organization to modernize and adopt AI with confidence.

INTEGRATED DELIVERY MODEL

One disciplined path, from first workshop to continuous improvement.

Every ATCL engagement follows the same accountable lifecycle, regardless of division. It's how we keep complex, multi-technology programs predictable.

1	2	3	4	5	6
Discover	**Design**	**Deploy**	**Secure**	**Operate**	**Improve**
Workshops, assessments, current-state analysis	Architecture, BoQ, integration planning	Implementation, migration, testing, acceptance	Controls, policies, monitoring alignment	Support, managed services, SLA reporting	Optimization, refresh, automation, AI uplift

Hybrid delivery: remote-first + onsite | **Tool-agnostic, best-fit selection**

Partner-led ecosystems · vendor L3

PARTNER ECOSYSTEM

Backed by the platforms enterprises already trust.

ATCL delivers as an authorized partner across leading technology ecosystems, bringing vendor-backed escalation, validated designs and current authorizations to every engagement.

Infrastructure & Cloud

HPE · Gold · Dell Technologies · Gold · Cisco · Nutanix · VMware / Broadcom · Microsoft · AWS · Google Cloud · Red Hat · Huawei · Lenovo · Sangfor

Cybersecurity

Fortinet · Proofpoint · Delinea · Splunk · CyberArk · Ivanti · Forcepoint · Symantec · Sophos

Software & Platforms

ManageEngine · DocuWare

AI & Data · Endpoint & Productivity

ATCL Private AI · ATCL AI Agents · Microsoft AI · AWS AI/ML · Google Cloud AI · Apple

Partner status and current authorizations can be validated upon request.

TRUSTED ACROSS CRITICAL SECTORS

Where reliability isn't optional.

For over a decade, ATCL has delivered for organizations where downtime, data loss and security failures carry real consequences.

Government | Financial Services | Healthcare | Energy | Retail | Hospitality | Telecommunications | Education | Enterprise & Private Sector

A SELECTION OF ORGANIZATIONS WE'VE SERVED

Over more than a decade, ATCL has delivered mission-critical technology for organizations across the Kingdom's most demanding segments, spanning sovereign and government entities, leading financial institutions, healthcare providers, energy and industrial operators, media and telecom groups, and major hospitality, retail and enterprise brands.

- **Sovereign funds & government entities**
- **Banks, fintech & financial services**
- **Hospitals & healthcare providers**
- **Energy, utilities & industrial operators**
- **Media, telecom & technology groups**
- **Hospitality, retail & consumer brands**
- **Large enterprises & holding groups**
- **Education & research institutions**

2000+ **satisfied customers across the Kingdom**

Client references available upon request

SELECTED PROJECT REFERENCES · PART I

Trusted by the Kingdom's most demanding institutions.

A representative selection of recent engagements, opening with the government and semi-government entities and the regulated financial institutions we serve. Detailed scopes and contactable references are available upon request.

CUSTOMER	PLATFORM	SCOPE OF WORK
GOVERNMENT & SEMI-GOVERNMENT		ATCL DELIVERY
Diriyah Gate Authority	Delinea	Privileged access management (PAM) solution
King Faisal Specialist Hospital & Research Centre	HPE	Servers and Primera storage for the SECTRA PACS system with high availability; physical-to-virtual migration
Army Hospital in the South	Fujitsu	Storage expansion
Tibah Airports, Madinah	HPE	Synergy frame, storage and backup system: supply and installation
SANS	Dell	VxRail with Veeam backup solution
FINANCIAL SERVICES & INSURANCE		ATCL DELIVERY
Mizuho Bank	Microsoft · Aruba	Microsoft platform and Aruba networking infrastructure
Quara Finance	Dell	VxRail cluster for the cloud data center: supply, installation and migration from the legacy infrastructure
AJIL Financial Services	Nutanix	Nutanix hyperconverged infrastructure platform
Ejara Finance	Broadcom	Broadcom platform deployment
Tawuniya Insurance	Fujitsu	Fujitsu infrastructure services
Rasan Group	Dell	New disaster-recovery data center: server and storage solution
Foodics	Multi-vendor	Data center revamp

SELECTED PROJECT REFERENCES · PART II

And the enterprises that run the economy.

Continued: multinationals, large enterprises, healthcare operators and industrial leaders, engagements where availability, data protection and disciplined delivery decide outcomes.

CUSTOMER	PLATFORM	SCOPE OF WORK
LARGE ENTERPRISE & MULTINATIONALS		ATCL DELIVERY
Qualcomm	Multi-vendor	Technology infrastructure for the new Riyadh headquarters
MBC Group	Cisco	Network expansion project
SRMG	Proofpoint	Enterprise email security across all mailboxes
Hitachi Energy	Lenovo	Server platform supply
Hitachi Rail	Fortinet	Network security deployment
Burberry	Cisco · HP · Fortinet	Network, compute and security infrastructure
Barberry International	Multi-vendor	New Riyadh headquarters and showroom
HEALTHCARE & PHARMACY RETAIL		ATCL DELIVERY
Al Nahdi Medical Company	Nutanix	Nutanix private cloud for the Imdad warehouse
Al Nahdi Medical Company	Multi-vendor	New clinics project
Dr. Mohamed Fakih	Nutanix	Four-node hyperconverged infrastructure solution
INDUSTRY & COMMERCIAL		ATCL DELIVERY
Aircraft Accessories & Components Co.	HPE	SimpliVity HCI cluster, StoreOnce and Veeam backup services
Gulf Taleed Commercial	Dell	Storage technology refresh with Dell Unity XT
Yamama Cement	Fortinet	Next-generation firewall deployment
Ittifaq Steel	HPE	Servers and storage with Commvault backup solution

A representative selection, not an exhaustive record. Additional references available upon request.

QUALITY, SECURITY & DELIVERY ASSURANCE

Discipline is the difference between delivered and operating.

ATCL treats documentation, testing and governance as part of the deliverable, not an afterthought. It's what makes solutions auditable, supportable and durable.

Secure-by-design delivery

Security and governance considerations are integrated into every phase of the lifecycle.

Documentation discipline

As-built records, topology diagrams and configuration baselines for everything we deploy.

Acceptance testing

Formal acceptance test procedures (ATP) validated and signed off with the client.

Operational runbooks

Step-by-step procedures for operations, incident handling and escalation.

SLA / KPI reporting

Defined metrics for response, resolution, availability and satisfaction on managed services.

ITIL-aligned, vendor-backed

Managed services aligned to ITIL, with vendor-supported L3 escalation and ISO-oriented governance.

ENGAGEMENT MODELS

Five ways to start working with ATCL.

01

Advisory Engagement

Assessment, strategy, roadmap and workshops, clarity before commitment, across infrastructure, AI and security.

02

Project Delivery

Design, implementation, migration and commissioning with defined scope, timelines and acceptance criteria.

03

Managed Services

Monitoring, support, ITSM and SLA-based operations. We run it so your team can focus on the business.

04

AI Enablement Program

Readiness, use-case discovery, pilot, governance and deployment, a safe, staged path to business-ready AI.

05

Cybersecurity Improvement Program

Risk assessment, policy, architecture, controls and monitoring alignment, measurable posture improvement.

ATCL™
Aspiring Technologies Co. Ltd

LET'S BUILD TOGETHER

Modernize. Digitize. Adopt AI. Stay secure. One partner.

Talk to ATCL about your next infrastructure, software, AI or cybersecurity initiative, or about all four, as one integrated program.

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